

# Arteria Technologies

## A Primer on Arteria Technologies

ARTERIA

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# Arteria Technologies

## PROFILE

- SAP NetWeaver certified Product(s) and Consulting company.
- Management team is **ex-SAP Development team employees** with several years of development and consulting experience.
- Pool of 150+ of highly experienced SAP NW, xAPP consultants from Architects to Developers
- Headquartered in Bangalore with alliances in
  - South Africa
  - Australia
  - China
  - USA
  - Singapore and Malaysia (to be finalized shortly)
- Offers solutions that enable customers to realize their investments and get maximum advantages from their existing systems as well as take advantage of the SAP NetWeaver platform.
- ISO 9001:2000 and ISO 27001:2005 Certified
- SEI CMM Level 3 Certification underway

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# LOCATION AND INFRASTRUCTURE

## LOCATION ARTERIA

- Arteria located at the renowned International Tech Park in Bangalore, the silicon valley of India

## ADVANTAGE INTERNATIONAL TECH PARK

- Dedicated Power Plant
- Safety And Security
- Voiced & Data Communication
- Centrally monitored Building Management
- Banking & Financial Services with ATMs
- Medical & Dental Clinics
- Food Courts & Restaurants
- Travel & Foreign exchange facilities



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# ..LOCATION AND INFRASTRUCTURE

## INFRASTRUCTURE ARTERIA

- 130 Seat Capacity
- 24/7/365 Power Supply with adequate back up facilities
- Scalable Architecture , high end systems with latest configuration and Licensed Software's.
- Dedicated Conference, Server, Documents Rooms
- Contingency servers and systems to ensure BCP
- Efficient Information Security Management ( ISO 27001 Certified)
- Secure Client Connectivity
- Leased Line Connections
- Authorized access

# VALUES

- Integrity
- Equal Opportunity
- Fair Business Ethics
- Deliver on Commitments

# QUALITY @ ARTERIA

Quality is never an accident; it is always the result of high intention, sincere effort, intelligent direction and skillful execution; it represents the wise choice of many alternatives”.

- Willa A Foster

## Quality Policy @ Arteria

**Arteria is firmly committed in continually enhancing the total Customer Satisfaction by consistently providing world-class IT Consulting and Services.**

- Arteria is ISO 9001:2000 Certified
- Arteria is ISO 27001:2005 Certified
- Arteria is on its way to achieving SEI CMM Level 3 Certification

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# SAP Certifications and Credentials

- SAP NetWeaver Services partner in India
- SAP xApps Partner in India
- SAP ePartner Certification solution Provider ( Helps ISV in development and certification of their xApps and PBNW products)
- SAP ISV with PBNW and xAPPs
- Awarded the **“Best SAP NetWeaver Process Integration Partner 2007”** at the SAP FKOM in Singapore on 28<sup>th</sup> January,2008 for APJ.
- **Arteria is the ONLY member of SAP Co-Innovation Labs (COIL) in Bangalore, India as of now.**
- Management **team holds patents** in Financial Services domain (during their tenure with SAP )
- ISO 9001:2000 and ISO 27001:2005 Certified

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# SAP-Arteria Relationship

- Management team @ Arteria are **ex-SAP Labs India and SAP AG** development teams members
- Arteria is **exclusively** focused on SAP Services and Products on SAP NetWeaver platform that could help customers leverage the potential of SAP Net Weaver
- Arteria team has **in-depth knowledge on Product development** and **quality methodologies** required for developing a stable product
- Arteria has worked with **SAP Labs Palo Alto value engineering team** on partner initiatives
- Arteria has been associated with **Trainings at SLI** as well as **SAP Education in India**
- Arteria works with **SAP Field services in India to jointly deliver to the customers on SAP NetWeaver.**
- Arteria is working with **SAP Field services in India to jointly sell and deliver on SAP Financial services solutions**
- Arteria has a **revenue commitment with SAP India to generate sales**
- Arteria is a **Ramp-up partner** in technologies like **Enterprise Search, mobile**

etc

# SERVICE OFFERINGS

- ESOA Roadmap Consulting
- Enterprise Services
  - Team Arteria members were a part of Fast Track ESA project and also currently a part of partner-delivered enterprise services initiative of SAP
- SAP NetWeaver Adoption & Implementation Services
  - All areas SAP NetWeaver Platform namely
    - Process Integration
    - Enterprise Portal
    - Business Intelligence
    - Master Data Management
    - Mobile Infrastructure
    - Composition Environment
- SAP Enterprise Search
- SAP Adobe Interactive Forms
- SAP NetWeaver Identity Management
- SAP xApp Development

# ....SERVICE OFFERINGS

- SAP xMII Implementations
- SAP ePartner Certification solution Provider
  - SAP xApp Development for partner products as a part of their team
- SAP PBNW certification
- SAP ABAP Custom & RICEFW Development
- SAP BASIS Services (Installation and Support of all SAP and NW Components)
- Module development for gaps and white spaces
- SAP Upgrade services (Technical)
- SAP Post Go-Live Technical Support
- Financial Services Domain
  - Collateral Management System
  - Consumer Mortgage Loans etc.

# EXPERTISE/SPECIALIZED SKILLS

- SAP NetWeaver Enterprise Portal
  - Branding, Custom Look and Feel
  - External facing Portal
  - UWL
  - Knowledge Management
- SAP NetWeaver CAF
  - Design and Development of certified xApps
  - Building GP and integration to UWL and EP
  - Using VC for building composites and Analytics
- SAP WebDynpro
  - Design and Development of interfaces using ABAP and JAVA WebDynpro
  - Development of Re-Use components for common functions encountered in multiple projects
- SAP NetWeaver Business Intelligence
  - Design and Development of large warehouses
  - ETL from various SAP and Non-SAP data sources
  - Dashboards for CXO's

# EXPERTISE/SPECIALIZED SKILLS

- SAP NetWeaver MDM
  - Architecture
- SAP Interactive forms by Adobe
  - Use of Adobe forms with Guided Procedures for online and offline scenarios
  - Readymade templates for common business scenarios in Procurement, Materials Management and Sales
  - Integration of Interactive Forms in existing R/3 Business Workflow based processes like PO-Release
- SAP xMII
  - Consultants with several years of experience in shop floor processes
  - Relationship with SAP CoE for developing templates for industry verticals
  - Accelerators available for common scenarios
- SAP NetWeaver Identity Management
- SAP Document Access by Open Text
- Incentives Management by Vistex
- Development for whitespaces in SAP using ABAP and NetWeaver technologies

# ENGAGEMENT MODELS FOR SERVICES

- Offshore Delivery Model
- Onsite Delivery Model
- Hybrid Model (Blend of Offshore & Onsite)

# Why Arteria?

- **Strategic Partnership:** Arteria would like to work with you as a strategic partner to achieve your SAP goals
- **Domain Knowledge and experience:** Good understanding of ERP, financial services processes, and complex business scenarios and ability to quickly work on new scenarios. Proven competency in NetWeaver Implementations
- **Skills Access:** Increased access to skills: NetWeaver, ESOA , Development
- **Methodology:** Templates and methodology approach for easy and quick adaptation to changing technologies and customer needs
- **Project Management:** Proven project management and delivery capability
- **Project Execution:** Efficient project execution in a variety of delivery models
- **Risk Mitigation:** Utilize best management practices & continuous “skin in the game” as a risk mitigation strategy
- **Approach:** Focus on
  - **Consistency**
  - **Re-Usability**
  - **Efficiency**

# Value Proposition

- Need for knowledgeable SAP Technical Resources as an extension to your **team and work as ONE TEAM.**
- Scalability and Quality at comparatively lower Cost
- Ability to act **on need and project basis**
- Faster response time and ability to adapt quickly to changing business conditions
- A strategic relationship with a niche SAP NW partner with out losing the advantages of dealing with a small organization
- Has presence in most of the strategic locations within APJ
- Committed to Investment and growth in APJ because of Exclusive focus on SAP Technologies
- Can work on a COST model that would be a WIN-WIN situation

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# Thank you for your Attention!

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